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SEP 5 1939



U. S. Department of Agriculture.

RICHARDS

GARDENS

WHOLESALE
PRICE
LIST

AUTUMN 1939

EVERGREENS

LILIES

BULBS

TREES, SHRUBS

PLANTS

AT THE END OF WEST MOUNTAIN
AVENUE

P. O. BOX 363

FT. COLLINS, COLORADO —

We don't attempt to grow everything, even in a retail way. Listed herewith are evergreens of superlative quality which we grow in wholesale quantity; hardy lilies, a Richards specialty; small surplus lots; special bargain offers, and new or noteworthy perennials.

Experienced western planters know the superiority of home-grown stock, know that there's no long wait for home-grown stock to acclimate itself and begin to grow; know that it starts quicker, grows faster, is hardier.

We're proud of our evergreens. In very few nurseries will you see such healthy, thrifty stock. Our men have strict instructions about balling and handling these evergreens; only shapely specimens with solid balls leave our gardens. And time and time again -- our customers tell us "the finest evergreens I ever got!"

Fall planting is worthy of wider trial. We moved several hundred spruces and many junipers last September with a loss of less than 1%. How that did help this April!

Whether or not you take delivery this fall, reserve your stock now, and be sure of having what you need next spring. We've never been able to supply the demand for good evergreens in April. 50% will hold your order and it will get preferred placement in our "order of work" at that busy time.

Prices include B & B but do not include packing which will be charged at cost. If you live within trucking distance we'd like to have you come and select your own -- you get your choice of several thousands of trees and save packing cost -- we make no charge for bulk loading on trucks.

— SPECIAL BARGAINS —

for this fall only. In order to get them moved now rather than next April when we have more than we can do we offer unprecedentedly low prices on hedge and wind-break seedlings. Terms: cash with order, delivery late October or November. We won't hold them for spring delivery at these preices:

RUSSIAN OLIVE, 2-yr.,		per 1000	5000
12/18	inches	\$8.00	\$ 32.00
18/24	inches	10.00	40.00
2/3	feet	18.00	70.00
3/4	feet	30.00	125.00

CARAGANA Arbscns. 2-yr.

6/9	inches	4.00	16.00
9/12	inches	5.00	20.00
12/18	inches	6.50	27.50
18/24	inches	9.00	35.00
2/3	feet	15.00	65.00

HONEYLOCUST, THORNLESS

9/12	inches	6.50
12/18	inches	9.00

OBSERVATIONS -- Caragana arborescens is first on Chadwick's "selected list" of large shrubs in "A New Nursery List" published in American Nurseryman. -- Mentor barberry isn't used nearly as much as it should be -- Double pyreth-rums bloom for Memorial day and folks sure do snap up the cut flowers -- Day-lilies will be the next perennial "craze" and the man who stocks up now will reap plenty -- they're still buying plenty iris but not those old wornout kinds -- you never saw nicer, straighter Bolles than those we have now -- our Shasta daisies are "biggies" and I really mean big -- we offer rosa rubrifolia, cotone-aster, hackberry, conifers -- let's get out of the Chinese elm class and sell things that will stay, that we can be proud of ten years from now -- that our customers can be proud of ten years from now.

EVERGREENS

Pfitzer's juniper

		each	10	100
12/15"	XX	\$1.30	\$12.00	\$110.00
15/18"	XX	1.60	15.00	130.00
18/24"	XX	2.00	18.00	165.00
20 2/2½'	XXX	3.25	30.00	
20 2½/3'	XXX	4.00	37.50	

Pfitzer's juniper UPRIGHT -- trimmed and grown to stake

12/15"	XX	2.00	18.00	165.00
15/18"	XX	2.40	22.50	200.00
18/24"	XX	3.00	28.00	

Savin juniper

12/15"	XX	1.20	11.00	100.00
15/18"	XX	1.40	12.50	110.00
18/24"	XX	1.60	14.00	
2 2½/3'	XXX	3.00		
5 3/3½'	XXX	4.00		

J. sabina tamariscifolia (tammie)

20 12/18"	XXX	each \$2.00		
30 18/24"	XXX	each \$3.00		

J. scopulorum

		each	10	100
100 12/15"	XX	1.00	8.50	75.00
23 3/4'	XXX	3.00	27.50	
22 4/5'	XXX	4.00	36.00	

Andorra juniper

12 2/2½'	XX	1.75	15.00	
27 2½/3'	XX	2.00	18.00	
8 3/4'	XX	2.75	24.00	
6 5/6'	XXX	5.00		

Blue Spruce SHINERS

12/18"	XXX	1.60	15.00	130.00
18/24"	XXX	2.60	24.00	210.00
2/3'	XXX	3.50	34.00	320.00
3/4'	XXX	4.50	40.00	
4/5'	XXX	5.50		

Colorado spruce green

12/18"	XXX	.75	6.00	40.00
18/24"	XXX	.90	7.50	50.00
2/3'	XXX	1.30	12.00	90.00
3/4'	XXX	1.60	14.00	

HARDY LILIES

Heavy, healthy, honestly-graded, FRESH DUG, carefully handled, packed to reach you in perfect shape

L. tenuifolium	100	1000
1 to 1½" cir.	\$1.50	\$12.50
1½ to 2" cir.	2.00	17.50
2 to 2½" cir.	2.25	20.00
3 to 3½" cir.	4.50	40.00
2½ to 3" cir.	3.00	25.00
3½ to 5" (jumbos!)	7.50	

L. tigrinum		
2 to 3"	1.50	12.50
3 to 4"	2.00	17.50
4 to 5"	3.00	27.50
5 to 6"	4.50	
6 to 7"	7.00	

L. umbellatum, L. Regale,
L. Willmottiae, L. Henryi:
as described in retail list
30% discount from retail prices
all lilies F. O. B. Fort Collins.

TULIPS

Mixed Darwins, home grown.

Top size	\$2.50 per 100
Large size	2.00 per 100
Second size	1.50 per 100

Mixed Parrots, large 2.50 per 100

MUSCARI armeniacum

best of all grape-hyacinths, deep cobalt blue, vigorous and prolific blooming

sizes:	100	1000
1½ to 5/8" diam.	.75	\$6.00
5/8 to 3/4" diam.	1.00	8.00
planting stock,	\$3.00 per quart.	

Dutch bulbs other than listed above will be supplied at retail list less 25% F.
O. B. New York City.

TALL BEARDED IRIS

New, improved varieties sell easily.
With these late or iginations you can
again make money with iris. See retail
list for descriptions. Priced per 10:

ELEANOR ROOSEVELT (Fall-bloomer) \$1.00
SANGREAL (yellow, fall-bloomer) 2.50
WHITE AUTUMN KING (fall-bloomer) 1.00

AMBER, 30¢ AMBASSADEUR, 40¢
BRUNO, 40¢ DREAM, 30¢
DUKE OF BEDFORD, 30¢, MIDGARD, 30¢.
DOLLY MADISON, 40¢. OPERA, 40¢.

DEPUTE NOMBLLOT	\$1.50
EL CAPITAN	1.00
FRIEDA MOHR . . . . .	.75
GRACE STURTEVANT . . . . .	.50
HENRI RIVIERE . . . . .	.75
JEAN CAYEAUX	3.50
NO-WE-TA	1.00
PERSIA . . . . .	.75
PINK OPAL	1.00
PLUIE D'OR . . . . .	.50
PRESIDENT PILKINGTON . . . . .	.50
PRINCESS BEATRICE . . . . .	.50
SANTA BARBARA . . . . .	.50
SAN FRANCISCO . . . . .	.75
SENSATION . . . . .	.75
SNOW WHITE . . . . .	.50
SOUV dm GAUDICHAU . . . . .	.50
SWANENBURG . . . . .	.50
ZUA . . . . .	.50

Iris OCHROLEUCA, an exotic white spuria,
\$1 per 10, \$6 per 100.

I. SHELFORD GIANT, \$5.00 per ¹⁰~~100~~.

ORIENTALIS and SIBERIAN iris, five kinds
as described in retail list, \$1.00 per
10, \$6.00 per 100.

HEMEROCALLIS

"The perennial supreme" Daylilies are in ever-increasing demand and you'r missing many easy sales if you don't feature them. See retail list for descriptions.

	per	10	100
H. middendorffii		\$1.00	\$7.00
H. middendorffii liners			3.50
H. flava		1.50	10.00
H. flava liners			5.00
H. fulva		1.00	7.50
H. fulva "Kwanse"		1.50	10.00
H. Thunbergii		2.00	15.00

HYBRIDS:	per	each	10
25 Apricot		\$.25	\$2.00
10 Calypse		.40	2.50
25 D. D. Wyman		.60	4.00
20 Florham		.25	2.00
5 George Yeld		1.50	
25 Hyperion		.75	5.00
10 J. A. Crawford			4.00
10 Mikado		.75	5.00
5 Soudan		2.00	
10 Sunny West		2.40	20.00
85 Lemon King		.75	6.00
15 Lemona		.75	5.00

PYRETHRUMS

	per	10	100
"Lillie Morgan"		\$3.00	\$25.00
Buckeye		3.00	25.00
Robinson's Crimson		1.25	10.00

DELPHINIUMS

Richards' Gardens hybrids stand head and shoulders above the rest. Illustrated in retail list. Ideal 2-yr plants, 10 for \$1.75, 25 for \$3.50, 100 for \$12.00.

A few liners at \$5.00 per 100.

Belladonna, 10 for 75¢, 100 for \$6.00
 Bellamosum, 10 for 75¢, 100 for \$6.00

T R E E S

including seedlings and LO sizes

SCHWEDLER'S RED-LEAF MAPLE

quan.	size	each	10
4	5/6'	\$1.00	
20	6/8'	1.50	\$12.00
21	8/10'	2.00	17.50
16	1 1/2" caliper	2.50	22.50

BOLLEANA POPLAR, fine straight trees,
have never known canker,

		10	100
50	8/10'	6.50	50.00
200	1 1/4"	9.00	75.00
200	1 1/2" / 1 1/2"	10.00	85.00
50	1 1/2" / 2"	14.00	125.00

HACKBERRY

		10	100
40	3/4'	\$3.50	
40	4/5'	4.50	
80	5/6'	5.00	\$45.00
20	6/8'	8.50	

Hackberry seedlings, 2-yr.

		100	1000
	18-24 inches	2.00	15.00
	2-3 Feet	2.50	22.50
	3-4 feet	3.50	32.50

RUSSIAN OLIVE

		per 10	100
40	5/6'	4.00	
120	6/8'	6.50	60.00
40	8/10'	8.00	

Russian Olive seedlings, 2-year

		100	1000
	12-18"	1.00	8.00
	18-24"	1.25	10.00
	2-3'	2.00	18.00
	3-4'	3.50	30.00

GARAGANA ARBORESCENS sdlgs., 2-year,
many branched.

		per 100	1000
	6-9 inches	.65	4.00
	9-12 inches	.80	5.00
	12-18 inches	1.00	6.50
	18-24 inches	1.25	9.00
	2-3 feet	2.00	15.00

HONEYLOCUST, THORNLESS

	9-12 inches	.75	6.50
	12-18 inches	1.00	9.00

SHRUBS

price per 10

MENTOR BARBERRY -- new breadleaf evergreen with wonderful winter color. Heat and drouth resistant. The finest new thing in years. Three times transplanted, extra heavy, wonderful roots: 2-2½' \$3.00, 2½-3' \$3.50, 3-4' \$4.00 per 10.

BUDDLEIA Ile de France, 2-yr. \$2.50

COTONEASTER acutifolia

20 2-3 feet \$3.00

60 3-4 feet 3.50

10 4-5 feet 4.50

ACANTHOPANAX pentaphyllum (Five-leaf

Aralia: 50 2-3' \$2.00 per 10

JAPANESE BARBERRY, 18-24" \$1.25

JAPANESE BARBERRY, 2-3' 1.50

MOCKORANGE, common 40 4-5' \$2.00

MOCKORANGE, common 40 3-4' 1.60

POTENTILIA fruticosa (cinquefoil)

18-24" \$2.00 2-3' \$2.50 per 10

ROSA RUBRIFOLIA 30 3-4' \$2.50

ROSA RUBRIFOLIA 25 4-5' 3.00

SNOWBALL (V. op. sterile) 30 2-3' \$3.00

SPIREA van Houtte 150 2-3' \$1.00

SPIREA van Houtte 150 3-4' 1.50

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SPECIMEN FRUIT TREES

extra heavy, well branched, for those occasional customers who want extra size and earlier fruiting. Transplanted, straight, premium grade stock

20 Montmorency cherry, 5-6' \$8 per 10

9 Wealthy apple, 6-8' \$10 per 10

PEONIES

Described in retail list

	per	each	10
Alba Sulfurea		20¢	\$1.20
Avalanche		20¢	1.20
Baroness Schroeder		20¢	1.50
Charles Verdier		20¢	1.20
Edulis Superba		25¢	2.00
Felix Crousse		30¢	2.00
Festiva Maxima		25¢	2.00
Jubilee		30¢	2.50
Le Cygne		1.00	
Martha Bulloch		20¢	1.20
Mary Brand		25¢	2.00
Mikado		20¢	1.50
Mme. Auguste Dessert			1.00
Mons Jules Elie		25¢	2.00
Reine Hortense		25¢	2.00
Sarah Bernhardt		25¢	2.00
Tourangelle		30¢	2.50
Venus		25¢	2.00

Peonies to color only - 75¢ per 10 \$6 per 100

SHASTA DAISY, giant single

\$1.00 per 10, \$8.00 per 100

SHASTA DAISY, Diener's double

\$1.50 per 10, \$12.00 per 100

DIANTHUS, Allwoodii mixed

\$1.00 per 10, \$8.00 per 100

DIANTHUS plumarius SPRING BEAUTY

\$1.25 per 10, \$10.00 per 100

ORIENTAL POPPIES

OLYMPIA, early double orange

\$1.50 per 10, \$12.00 per 100

MRS. PERRY, salmon pink

\$1.75 per 10, \$15.00 per 100

BEAUTY OF LIVERMERE, deep red

\$2.00 per 10, \$17.50 per 100

TRILBY, enormous begonia rose

\$4.50 per 10

IT PAYS TO PLANT HARDY
COLORADO-GROWN NURSERY STOCK!

TERMS AND CONDITIONS OF — SALE —

Prices in this list cancel all previously quoted prices, whether by list or by special letter.

Terms are cash with order. We have neither the time nor inclination to do a lot of bookkeeping. We will, however, ship C. O. D. for the balance when 50% of the amount is sent with order. There is no charge for packing bulbs and perennial plants.

Packing of trees and shrubs will be charged at actual cost, except loading bulk trucks for which there is no charge. Transportation is at the risk and expense of the purchaser.

We believe all stock to be true to name and in good growing condition when it leaves the nursery. We hold Colorado certificate of nursery inspection #22 certifying all stock as free from insect pests and plant diseases but as we have no control over future growing conditions we cannot be responsible for its future life, quality, or productiveness.

Any stock which proves untrue to name will be replaced free of charge but in no case shall we be liable for more than the original amount paid for such stock.

RICHARDS' — — GARDENS

FRANK M. RICHARD Jr. - LETA E. RICHARD

1810 WEST MOUNTAIN AVENUE

P. O. BOX 363

FORT COLLINS, COLORADO.

RICHARDS' GARDENS
P. O. BOX 363
FORT COLLINS, COLO.

